**Иванов И.А.**

**Unit 4**

**Video What is business ethics?**

So what is the difference between general and business ethics? First of all we need to conclude what is ethics. This is about right and wrong behaviour with the preference to choose right over wrong. Business ethics in its turn includes Societal standerts of right and wrong, business ethicalstanderts and circumstances and legal standarts.

**File Work ethics**

**Page 1 ex.B:**

I think the most ethical jobs from this list are car sales executive, estate agent and lawyer. On the other hand, the least ethical jobs are banker, accountant and taxi driver. Car sales exeutive nees to talk with people a lot to convince them to buy car. Thats why they must be extremely polite and supportive. Same thing with estate agent. As we know buying a car or proprty is an expensive and important decision, so people will be careful. No matter how obvious it may sound, a lawyer’s report is directly related to the law. In turn bankers work with money and people can come to him when something happens with their money. Very often such people come angry and annoyed, so keeping themselves in control becomes a test for bankers. In some way similar thing with taxi driver. For the whole day you have been talking with many different people and some may not be very friendly.

**Page 1 ex.C:**

One of the least ethical things to do is avoiding paying taxes. At least it's unfair to those who pay them. The second is to accept praise for other people's ideas or work. I find this behavior absolutely disgusting. People who tried should be appreciated. And lastly, long lunch breaks. Like the previous two events, this one is also about fairness towards other people. All workers should spend the same amount of time on rest.

**Page 2 ex.Vocabulary A:**

1)Trustworthy - заслуживающий доверия

Law-abiding - законопослушный

~~Corrupt~~ - Коррумпированный

2) ~~a slush fund~~ - подкупной фонд

A sweetener - дополнительный стимул

Compensation - компенсация

3) insider trading - инсайдерская торговля

Industrial espionage - промышленный шпионаж

~~Disclosure~~ - раскрытие информации

4) ~~a whistleblower~~ - осведомитель

A fraudster - мошенник

A con artist - человек, умеющий лгать, уговаривать или бойко корыстно говорить

5) ~~a bribe~~ - подкупить

A bonus - премия

A commission - комиссия

6) fraud - мошенничество

Secrecy - сектретность

~~Integrity~~ - честность

7) a confidentiality agreement - соглашение о конфиденциальности

A cover up - прикрытие

~~A whitewash~~ - что-либо, например вводящие в заблуждение слова или действия, используемые для сокрытия или замалчивания недостатков, ошибок или проступков

**Page 2 ex.Vovabulary B:**

1) law-abiding

2)a slush fund

3)industrial espionage

4)whistleblower

5)commission

6)integrity

7)confidentiality agreement

**Page 2 ex. Discussion A:**

1) I don't think the problem is whether it's a man or a woman. Ultimately it will be the qualifications that will decide.

2) I would increase the salaries of these workers. This will improve the brand reputation.

3) Mistakes at work related to people's health are very serious. I think I would persuade her to inform management about this.

**Page 4 ex.E:**

1)peer pressure

2)threats

3)corruption

4)regulation

5)responsibility

6)transparency

7)controversial

**Video How Ethics Can Help You Make Better Decisions**

1)MC got into a car accident. He agreed with the victim that if he agreed not to file this claim, he would give the money to charity. In the end, he raised a colossal amount of money for a fund with public support.

2)Kant says when we are about to do something we have to design a rule or a maxim that we could will to be universal.

3)Aristotle says there is certain qualities we should all have and he wants as to practice them every day so that we not only have them in the exact right amount.

4)When we are calculating the amount of happiness or pain we have created, we can not just think about the one person we are dealing with. We have to think about the fact that everybody in oir society will now both know this happened and will fear thet it could someday happen to them.

5)More than 25,000 dollars was indeed donated to the Red Cross Hurricane Katrina relief efforts.

6) He begins to study ethics to better understand how to make good decisions and be a better person. He realizes that ethics does not guarantee the right decisions, but it helps prepare for difficult situations.